

JAMES E. MCGREEVEY
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August 18, 2004

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Dear Subscriber:

Enclosed is the New Jersey Casino Industry Quarterly Financial Reports for the first quarter ending June 30, 2004.

If you have any questions, please contact me at (609) 441-3799. You can also contact us by e-mail at <u>dheneghan@ccc.state.nj.us</u>. If you have any questions about your subscription, please contact Josephine Nanfara Steindl at (609) 441-3211 or by e-mail at <u>jsteindl@ccc.state.nj.us</u>.

Sincerely,

Daniel J. Heneghan

**Public Information Officer** 

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**Enclosures** 

# ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE QUARTER ENDED JUNE 30, 2004 AND 2003 (\$ in Thousands)

|                 | Net R           | evei | nue       | Fav<br>(Unfav)<br>Var |    | Gross Ope | ratir | ng Profit | Fav<br>(Unfav)<br>Var | Net In       | ncom | ıe      | Fav<br>(Unfav)<br>Var |
|-----------------|-----------------|------|-----------|-----------------------|----|-----------|-------|-----------|-----------------------|--------------|------|---------|-----------------------|
|                 | <br><u>2004</u> |      | 2003      | <u>%</u>              |    | 2004      |       | 2003      | <u>%</u>              | 2004         |      | 2003    | <u>%</u>              |
| AC Hilton       | \$<br>71,338    | \$   | 78,331    | (8.9)                 | \$ | 15,299    | \$    | 19,930    | (23.2)                | \$<br>2,036  | \$   | 4,568   | (55.4)                |
| Bally's AC      | 163,114         |      | 177,442   | (8.1                  | )  | 47,067    |       | 55,396    | (15.0)                | 11,840       |      | 19,725  | (40.0)                |
| Borgata         | 164,941         |      | -         | N/A                   |    | 54,195    |       | -         | N/A                   | 24,457       |      | -       | N/A                   |
| Caesars         | 122,308         |      | 134,077   | (8.8)                 | )  | 38,441    |       | 48,921    | (21.4)                | 6,738        |      | 12,659  | (46.8)                |
| Harrah's        | 103,843         |      | 112,152   | (7.4)                 | )  | 41,804    |       | 49,212    | (15.1)                | 13,309       |      | 23,150  | (42.5)                |
| Resorts         | 57,528          |      | 58,228    | (1.2)                 | )  | 6,841     |       | 10,625    | (35.6)                | (429)        |      | 1,641   | N/A                   |
| Sands           | 45,337          |      | 46,030    | (1.5                  | )  | 5,787     |       | 6,423     | (9.9)                 | (2,505)      |      | (579)   | N/A                   |
| Showboat        | 88,849          |      | 92,373    | (3.8)                 | )  | 33,805    |       | 32,784    | 3.1                   | 3,451        |      | 6,310   | (45.3)                |
| Tropicana       | 94,393          |      | 106,227   | (11.1                 | )  | 21,820    |       | 32,261    | (32.4)                | (10,030)     |      | (594)   | N/A                   |
| Trump Marina    | 62,272          |      | 68,210    | (8.7                  | )  | 13,767    |       | 17,021    | (19.1)                | (4,552)      |      | (1,605) | N/A                   |
| Trump Plaza     | 73,370          |      | 78,757    | (6.8)                 | )  | 15,542    |       | 20,517    | (24.2)                | (3,978)      |      | (927)   | N/A                   |
| Trump Taj Mahal | 120,403         |      | 127,943   | (5.9)                 |    | 32,325    |       | 35,906    | (10.0)                | <br>(7,673)  |      | (3,662) | N/A                   |
| Industry        | \$<br>1,167,696 | \$   | 1,079,770 | 8.1                   | \$ | 326,693   | \$    | 328,996   | (0.7)                 | \$<br>32,664 | \$   | 60,686  | (46.2)                |

# ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE SIX MONTHS ENDED JUNE 30, 2004 AND 2003 (\$ in Thousands)

|                 | <br>Net Revenue  2004 2003 |    |           | Fav<br>(Unfav<br>Var<br><u>%</u> | _    | <br>Gross Ope<br>2004 | ratii | ng Profit<br>2003 | Fav<br>(Unfav)<br>Var<br><u>%</u> | · · · · · · · · · · · · · · · · · · · | Net Ir<br>2004 | ncon | ne<br>2003 | Fav<br>(Unfav)<br>Var<br><u>%</u> |
|-----------------|----------------------------|----|-----------|----------------------------------|------|-----------------------|-------|-------------------|-----------------------------------|---------------------------------------|----------------|------|------------|-----------------------------------|
| AC Hilton       | \$<br>139,005              | \$ | 147,432   | (5.                              | 7)   | \$<br>26,012          | \$    | 32,933            | (21.0                             | ) \$                                  | 1,425          | \$   | 5,111      | (72.1)                            |
| Bally's AC      | 317,609                    |    | 333,861   | (4.9                             | 9)   | 84,301                |       | 92,869            | (9.2                              | 2)                                    | 16,654         |      | 25,384     | (34.4)                            |
| Borgata         | 310,830                    |    | -         | N/                               | Α    | 96,089                |       | -                 | N/                                | Α                                     | 37,823         |      | _          | N/A                               |
| Caesars         | 241,204                    |    | 251,910   | (4.2                             | 2)   | 75,283                |       | 86,689            | (13.2                             | 2)                                    | 12,724         |      | 19,223     | (33.8)                            |
| Harrah's        | 203,514                    |    | 213,732   | (4.8                             | 3)   | 80,723                |       | 90,619            | (10.9                             | <b>9</b> )                            | 24,031         |      | 38,265     | (37.2)                            |
| Resorts         | 108,333                    |    | 110,143   | (1.0                             | 3)   | 12,083                |       | 15,795            | (23.                              | 5)                                    | (2,068)        |      | (441)      | N/A                               |
| Sands           | 86,786                     |    | 85,831    | 1.                               | 1    | 10,661                |       | 8,756             | 21.8                              | 3                                     | (5,648)        |      | (5,043)    | (12.0)                            |
| Showboat        | 169,644                    |    | 167,871   | 1.                               | 1    | 61,765                |       | 54,004            | 14.4                              | 4                                     | 3,367          |      | (581)      | N/A                               |
| Tropicana       | 185,715                    |    | 204,582   | (9.:                             | 2)   | 43,193                |       | 59,302            | (27.                              | 2)                                    | (7,606)        |      | (369)      | N/A                               |
| Trump Marina    | 120,501                    |    | 126,733   | (4.                              | 9)   | 24,464                |       | 26,248            | (6.                               | 3)                                    | (11,594)       |      | (9,527)    | (21.7)                            |
| Trump Plaza     | 138,958                    |    | 148,723   | (6.0                             | 3)   | 27,559                |       | 34,654            | (20.                              | 5)                                    | (13,782)       |      | (7,976)    | (72.8)                            |
| Trump Taj Mahal | <br>233,130                |    | 246,478   | . (5.4                           | 4) _ | <br>59,046            | ~     | 64,751            | (8.                               | 3)                                    | (20,779)       |      | (12,718)   | (63.4)                            |
| Industry        | \$<br>2,255,229            | \$ | 2,037,296 | 10.                              | 7 _  | \$<br>601,179         | \$    | 566,620           | 6.                                | I <u>\$</u>                           | 34,547         | \$   | 51,328     | (32.7)                            |

# ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE TWELVE MONTHS ENDED JUNE 30, 2004 AND 2003 (\$ in Thousands)

|                 | *************************************** | Net R<br>2004 | eve | nue<br>2003 | Fav (Unfav) Var Gross Operati 2004 |    |           | ng Profit<br>2003 | Fav<br>(Unfav)<br>Var<br><u>%</u> |        | Net Ir<br>2004 | ncon     | ne<br>2003 | Fav<br>(Unfav)<br>Var<br><u>%</u> |             |
|-----------------|---|---------------|-----|-------------|------------------------------------|----|-----------|-------------------|-----------------------------------|--------|----------------|----------|------------|-----------------------------------|-------------|
| AC Hilton       | \$                                      | 287,326       | \$  | 295,077     | (2.6)                              | \$ | 56,776    | \$                | 66,201                            | (14.2) | \$             | 5,402    | \$         | 10,087                            | —<br>(46.4) |
| Bally's AC      |   | 650,595       |     | 677,125     | (3.9)                              |    | 170,419   |                   | 189,421                           | (10.0) |                | 34,641   |            | 52,517                            | (34.0)      |
| Borgata         |   | 602,333       |     | -           | N/A                                |    | 163,829   |                   | -                                 | N/A    |                | 50,729   |            | -                                 | N/A         |
| Caesars         |   | 495,095       |     | 514,269     | (3.7)                              |    | 153,136   |                   | 174,295                           | (12.1) |                | 26,827   |            | 38,961                            | (31.1)      |
| Harrah's        |   | 420,118       |     | 448,300     | (6.3)                              |    | 169,433   |                   | 191,579                           | (11.6) |                | 58,899   |            | 78,603                            | (25.1)      |
| Resorts         |   | 211,854       |     | 226,126     | (6.3)                              |    | 24,871    |                   | 33,620                            | (26.0) |                | (2,883)  |            | (307)                             | N/A         |
| Sands           |   | 171,213       |     | 176,479     | (3.0)                              |    | 14,675    |                   | 14,863                            | (1.3)  |                | (18,361) |            | (13,659)                          | (34.4)      |
| Showboat        |   | 346,534       |     | 341,831     | 1.4                                |    | 123,014   |                   | 112,515                           | 9.3    |                | 9,712    |            | 173                               | N/A         |
| Tropicana       |   | 375,399       |     | 420,331     | (10.7)                             |    | 89,662    |                   | 119,965                           | (25.3) |                | (9,618)  |            | 504                               | N/A         |
| Trump Marina    |   | 244,199       |     | 265,280     | (7.9)                              |    | 50,541    |                   | 60,351                            | (16.3) |                | (21,842) |            | (26,570)                          | 17.8        |
| Trump Plaza     |   | 281,621       |     | 309,730     | (9.1)                              |    | 57,859    |                   | 76,088                            | (24.0) |                | (31,221) |            | (11,310)                          | N/A         |
| Trump Taj Mahal | -                                       | 473,945       |     | 509,043     | (6.9)                              |    | 120,573   |                   | 142,950                           | (15.7) |                | (36,063) |            | (12,845)                          | N/A         |
| Industry        | \$                                      | 4,560,232     | \$  | 4,183,591   | 9.0                                | \$ | 1,194,788 | \$                | 1,181,848                         | 1.1    | _\$_           | 66,222   | \$         | 116,154                           | (43.0)      |

### ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE QUARTER ENDED JUNE 30, 2004 (\$ in Thousands)

|   | AC                                    |            |           |            |            |          |            |            |             | Trump         | Trump      | Trump        |              |
|---|---------------------------------------|------------|-----------|------------|------------|----------|------------|------------|-------------|---------------|------------|--------------|--------------|
|   | Hilton                                | Bally's AC | Borgata   | Caesars    | Harrah's   | Resorts  | Sands      | Showboat   | Tropicana   | Marina        | Plaza      | Taj Mahal    | Industry     |
|   |                                       |            |           |            |            |          |            |            |             |               |            |              | i            |
| REVENUE:                                      |                                       |            |           |            |            |          |            |            | 2 00 051    | 05.400        | 0.00.045   | 0.404.000    | 0.4.400.070  |
| Casino  | \$ 73,397                             |            |           | \$ 123,577 | \$ 110,247 |          | \$ 50,061  |            |             |               |            |              | \$ 1,188,973 |
| Rooms   | 6,019                                 | 13,212     | 29,806    | 9,146      | 12,213     | 3,775    | 2,777      | 9,939      | 12,284      | 4,724         | 6,296      | 8,365        | 118,556      |
| Food and Beverage                             | 9,861                                 | 22,888     | 20,662    | 15,442     | 12,901     | 5,972    | 5,797      | 11,736     | 12,114      | 8,197         | 9,987      | 14,189       | 149,746      |
| Other   | 3,279                                 | 5,393      | 6,094     | 4,967      | 1,574      | 2,792    | 1,022      | 1,057      | 3,509       | 3,163         | 2,634      | 4,410        | 39,894       |
| Total Revenue                                 | 92,556                                | 205,642    | 206,527   | 153,132    | 136,935    | 75,031   | 59,657     | 118,999    | 116,558     | 81,244        | 98,962     | 151,926      | 1,497,169    |
| Less: Promotional Allowances                  | 21,218                                | 42,528     | 41,586    | 30,824     | 33,092     | 17,503   | 14,320     | 30,150     | 22,165      | 18,972        | 25,592     | 31,523       | 329,473      |
| NET REVENUE                                   | 71,338                                | 163,114    | 164,941   | 122,308    | 103,843    | 57,528   | 45,337     | 88,849     | 94,393      | 62,272        | 73,370     | 120,403      | 1,167,696    |
| COSTS AND EXPENSES:                           |                                       |            |           |            |            |          |            |            |             |               |            |              |              |
| Cost of Goods and Services                    | 45,845                                | 98,949     | 90,810    | 65,981     | 52,387     | 39,174   | 29,764     | 48,271     | 58,228      | 38,140        | 42,823     | 70,702       | 681,074      |
| Selling, General, and Administrative          | 10,243                                | 16,998     | 20,781    | 16,933     | 9,647      | 11,515   | 9,585      | 6,780      | 14,175      | 10,083        | 14,667     | 16,787       | 158,194      |
| Provision for Doubtful Accounts               | (49)                                  | 100        | (845)     | 953        | 5          | (2)      |            | (7)        |             | 282           | 338        | 589          | 1,735        |
| Total Costs & Expenses                        | 56,039                                | 116,047    | 110,746   | 83,867     | 62,039     | 50,687   | 39,550     | 55,044     | 72,573      | 48,505        | 57,828     | 88,078       | 841,003      |
|   | <b>†</b>                              |            |           |            |            |          |            |            |             |               |            |              |              |
| GROSS OPERATING PROFIT                        | 15,299                                | 47,067     | 54,195    | 38,441     | 41,804     | 6,841    | 5,787      | 33,805     | 21,820      | 13,767        | 15,542     | 32,325       | 326,693      |
|   |                                       |            |           |            |            |          |            |            |             | 5.510         | 5.004      | 12,065       | 93,341       |
| Depreciation and Amortization                 | 4,374                                 | 11,352     | 14,254    | 8,768      | 8,401      | 3,553    | 3,798      | 8,316      | 7,711       | 5,518         | 5,231      | 12,065       | 93,341       |
| Charges from Affiliates Other than Interest:  |                                       |            |           |            |            |          |            |            |             |               |            | <u> </u>     | 19,432       |
| Management Fees                               | 2,412                                 | 5,479      | -         | 4,041      | -          | -        |            |            | 7,500       |               | 1 100      | 1,647        | 12,990       |
| Other   | -                                     | -          | -         | 1,621      | 2,979      | -        | <u> </u>   | 4,348      |             | 932           | 1,463      | 1,647        | 12,990       |
|   |                                       |            |           |            |            |          |            |            |             |               | 0.040      | 40.040       | 200,930      |
| INCOME (LOSS) FROM OPERATIONS                 | 8,513                                 | 30,236     | 39,941    | 24,011     | 30,424     | 3,288    | 1,989      | 21,141     | 6,609       | 7,317         | 8,848      | 18,613       | 200,930      |
|   |                                       |            |           |            |            |          |            |            |             |               |            |              |              |
| OTHER INCOME (EXPENSES):                      |                                       |            |           |            |            |          |            | (11.1.1.5) | (40, 440)   | (44.046)      | (13,510)   | (24,477)     | (123,963     |
| Interest (Expense) - Affiliates               | (4,485)                               | (12,419)   |           | (10,853)   |            |          |            |            |             |               |            | (659)        |              |
| Interest (Expense) - External                 | -                                     | (61)       | (9,665)   |            |            | (116)    |            |            | 3,389       | (304)         | 1          |              |              |
| Invest. Alt. Tax & Related Income (Exp.)-Net  | (358)                                 | (31)       |           |            |            |          | (219)      |            |             | 42            | 2,232      | 13           |              |
| Nonoperating Income (Expense) - Net           | 109                                   | 2,242      | 565       |            | 87         | 928      | (1,010)    |            | 1,543       |               |            | (25,652)     |              |
| Total Other Income (Expenses)                 | (4,734)                               | (10,269)   | (11,017)  | (11,652)   | (13,741)   | (3,306)  | (4,235)    | (14,835)   | (8,746)     | (11,782)      | (12,392)   | (23,032)     | (102,001     |
| Total Gallot Mooth (Carpanas)                 | · · · · · · · · · · · · · · · · · · · |            |           |            |            | <u> </u> |            |            | (0.10-7)    | (4.405)       | (3,544)    | (7,039)      | 68,569       |
| Income(Loss) Before Taxes&Extraordinary Items | 3,779                                 | 19,967     | 28,924    | 12,359     | 16,683     | (18)     |            | 6,306      | (2,137)     | (4,465)<br>87 | 434        | 634          | 35,905       |
| Provision (Credit) for Income Taxes           | 1,743                                 | 8,127      | 4,467     | 5,621      | 3,374      | 411      | 259        | 2,855      |             |               |            |              |              |
| Income (Loss) Before Extraordinary Items      | 2,036                                 | 11,840     | 24,457    | 6,738      | 13,309     | (429)    | (2,505)    | 3,451      | (10,030)    | (4,552)       | (3,978)    | (1,013)      | 32,004       |
| Extraordinary Items (Net of Income Taxes)     | 1 =                                   | -          | -         | -          | -          | -        | -          |            |             | <del> </del>  | <u> </u>   | <del> </del> |              |
| Extraordinary nome (recordinates restor)      |                                       | 1          |           |            |            |          | <u> </u>   |            | <u> </u>    | 1 (1 555)     | 6 (0.070)  | \$ (7,673)   | \$ 32,664    |
| NET INCOME (LOSS)                             | \$ 2,036                              | \$ 11,840  | \$ 24,457 | \$ 6,738   | \$ 13,309  | \$ (429) | \$ (2,505) | \$ 3,451   | \$ (10,030) | \$ (4,552)    | \$ (3,978) | φ (7,073)    | 1 9 32,004   |

### ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE QUARTER ENDED JUNE 30, 2003 (\$ in Thousands)

|   | AC        |            |              |           |            |          |          |          |           | Trump      | Trump  | Trump          |  |
|---|-----------|------------|--------------|-----------|------------|----------|----------|----------|-----------|------------|--|----------------|--|
|   | Hilton    | Bally's AC | Borgata      | Caesars   | Harrah's   | Resorts  | Sands    | Showboat | Tropicana | Marina     | Plaza  | Taj Mahal      | Industry   |
|   |           |            |              |           |            |          |          |          |           |            |  |                |  |
| REVENUE:                                      | <u> </u>  | L          |              |           |            |          |          |          |           |            |  |                |  |
| Casino  |           | \$ 178,439 | \$ -         |           | \$ 115,516 |          |          |          |           |            |  |                | \$ 1,108,741                                     |
| Rooms   | 6,448     | 12,502     | -            | 9,389     | 9,780      | 2,635    | 2,956    | 5,472    | 12,350    | 4,755      | 6,344  | 8,505          | 81,136   |
| Food and Beverage                             | 10,340    | 25,339     | -            | 18,292    | 13,234     | 5,800    | 5,511    | 13,768   | 13,164    | 8,308      | 9,210  | 14,335         | 137,301  |
| Other   | 3,101     | 4,025      | -            | 5,530     | 1,670      | 1,694    | 1,080    | 1,719    | 3,577     | 2,870      | 1,979  | 3,958          | 31,203   |
| Total Revenue                                 | 100,307   | 220,305    | _            | 168,994   | 140,200    | 73,141   | 59,194   | 119,038  | 128,417   | 85,889     | 101,965  | 160,931        | 1,358,381  |
| Less: Promotional Allowances                  | 21,976    | 42,863     | -            | 34,917    | 28,048     | 14,913   | 13,164   | 26,665   | 22,190    | 17,679     | 23,208   | 32,988         | 278,611  |
| NET REVENUE                                   | 78,331    | 177,442    | -            | 134,077   | 112,152    | 58,228   | 46,030   | 92,373   | 106,227   | 68,210     | 78,757   | 127,943        | 1,079,770  |
| COSTS AND EXPENSES:                           |           |            |              |           |            |          |          |          |           |            |  |                |  |
| Cost of Goods and Services                    | 47,835    | 101,408    | -            | 68,580    | 54,266     | 37,797   | 30,655   | 50,904   | 59,221    | 39,408     | 43,517   | 72,476         | 606,067  |
| Selling, General, and Administrative          | 10,358    | 20,148     | -            | 15,760    | 8,674      | 9,753    | 8,595    | 8,706    | 14,377    | 11,399     | 14,273   | 18,698         | 140,741  |
| Provision for Doubtful Accounts               | 208       | 490        | -            | 816       | -          | 53       | 357      | (21)     | 368       | 382        | 450  | 863            | 3,966  |
| Total Costs & Expenses                        | 58,401    | 122,046    | -            | 85,156    | 62,940     | 47,603   | 39,607   | 59,589   | 73,966    | 51,189     | 58,240   | 92,037         | 750,774  |
|   | <b>1</b>  |            |              |           |            |          |          |          |           |            |  |                |  |
| GROSS OPERATING PROFIT                        | 19,930    | 55,396     | -            | 48,921    | 49,212     | 10,625   | 6,423    | 32,784   | 32,261    | 17,021     | 20,517   | 35,906         | 328,996  |
| Depreciation and Amortization                 | 4,600     | 10,370     |              | 10,112    | 7,744      | 3,065    | 3,657    | 6,414    | 7,375     | 5,248      | 4,633  | 10,993         | 74,211   |
| Charges from Affiliates Other than Interest:  | 1,7,5,5,5 |            |              |           | ·          |          |          |          |           |            |  |                |  |
| Management Fees                               | 2,633     | 5,888      | -            | 4,378     | -          | -        | -        | -        | 7,500     | -          | -  | -              | 20,399   |
| Other   |           | -          | -            | 1.587     | 2,968      | -        | -        | 4,264    | -         | 1,092      | 1,692  | 2,012          | 13,615   |
| Otto  |           |            |              |           |            |          |          |          |           |            |  |                |  |
| INCOME (LOSS) FROM OPERATIONS                 | 12,697    | 39,138     | -            | 32,844    | 38,500     | 7,560    | 2,766    | 22,106   | 17,386    | 10,681     | 14,192   | 22,901         | 220,771  |
| OTHER INCOME (EXPENSES):                      | <u> </u>  |            |              |           |            |          |          |          |           |            |  |                |  |
| Interest (Expense) - Affiliates               | (4,537)   | (12,259)   | -            | (10,991)  | (13,000)   | (4,628)  | (2,905)  | (14,450) | (13,742)  | (10,515)   | (13,341)   |                | (124,535)  |
| Interest (Expense) - Attiliates               | (4,007)   | (59)       |              | (118)     |            | (76)     |          |          | 1,849     | (397)      | (867)  |                | (102)  |
| Invest, Alt. Tax & Related Income (Exp.)-Net  | (543)     | (1,220)    | <del> </del> | (609)     |            | (258)    |          | (309)    | (81)      | (1,095)    | (640)  |                | (7,151)  |
| Nonoperating Income (Expense) - Net           | 90        | 4,752      |              | 276       | 89         | 432      | 91       | 250      | (1,124)   | 21         | 96   | 34             | 5,007  |
| Total Other Income (Expenses)                 | (4,990)   | (8,786)    | -            | (11,442)  |            | (4,530)  | (3,161)  | (14,509) | (13,098)  | (11,986)   | (14,752)   | (25,980)       | (126,781)  |
| Total Other Income (Expenses)                 | (4,330)   | (0,700)    |              | 11,,442   |            |          |          |          |           | (1.005)    | (500)  | (2.070)        | 93,990   |
| Income(Loss) Before Taxes&Extraordinary Items | 7,707     | 30,352     | -            | 21,402    | 24,953     | 3,030    | (395)    |          | 4,288     | (1,305)    | (560)<br>367                                     | (3,079)<br>583 | 33,304   |
| Provision (Credit) for Income Taxes           | 3,139     | 10,627     |              | 8,743     | 1,803      | 1,389    | 184      | 1,287    | 4,882     | 300        |  |                | 60,686   |
| Income (Loss) Before Extraordinary Items      | 4,568     | 19,725     | _            | 12,659    | 23,150     | 1,641    | (579)    | 6,310    | (594)     | (1,605)    | (927)  | (3,002)        | 00,000   |
| Extraordinary Items (Net of Income Taxes)     |           | -          | -            | -         |            |          |          |          |           |            | <del>                                     </del> | <del> </del>   | <del>                                     </del> |
|   |           |            |              |           |            | <u> </u> |          | <u> </u> | (50.0)    | 0 (4.605)  | \$ (927)   | \$ (3,662)     | \$ 60.686  |
| NET INCOME (LOSS)                             | \$ 4,568  | \$ 19,725  | -            | \$ 12,659 | \$ 23,150  | \$ 1,641 | \$ (579) | \$ 6,310 | \$ (594)  | \$ (1,605) | a (921)  | η φ (3,002)    | μ 00,000   |

## ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2004 (\$ in Thousands)

|   | AC         |              |           | T         |           |  |  |          |  | Trump          | Trump       | Trump       |              |
|---|------------|--------------|-----------|-----------|-----------|--|--|----------|--|----------------|-------------|-------------|--------------|
|   | Hilton     | Bally's AC   | Borgata   | Caesars   | Harrah's  | Resorts  | Sands  | Showboat | Tropicana  | Marina         | Plaza       | Taj Mahal   | Industry     |
| BEVELVIE                                      | 1          |              |           |           |           |  |  |          |  |                |             |             |              |
| REVENUE:                                      | <u> </u>   |              |           |           |           |  |  |          |  |                |             |             |              |
| Casino  | \$ 143,442 | \$321,694    | \$290,169 | \$244,003 | \$217,691 | \$117,704  | \$ 94,561  |          | \$175,970  |                | \$ 152,476  | \$ 242,685  | \$ 2,313,656 |
| Rooms   | 11,062     | 24,143       | 56,692    | 17,516    | 23,164    | 6,847  | 5,062  | 17,566   | 22,154   | 8,769          | 11,580      | 15,585      | 220,140      |
| Food and Beverage                             | 19,066     | 44,557       | 39,366    | 30,598    | 25,386    | 10,956   | 10,785   | 22,701   | 23,565   | 15,117         | 18,432      | 26,767      | 287,296      |
| Other   | 6,328      | 10,355       | 10,933    | 10,165    | 3,143     | 4,642  | 1,952  | 1,896    | 6,712  | 5,319          | 4,549       | 9,070       | 75,064       |
| Total Revenue                                 | 179,898    | 400,749      | 397,160   | 302,282   | 269,384   | 140,149  | 112,360  | 228,195  | 228,401  | 156,434        | 187,037     | 294,107     | 2,896,156    |
| Less: Promotional Allowances                  | 40,893     | 83,140       | 86,330    | 61,078    | 65,870    | 31,816   | 25,574   | 58,551   | 42,686   | 35,933         | 48,079      | 60,977      | 640,927      |
| NET REVENUE                                   | 139,005    | 317,609      | 310,830   | 241,204   | 203,514   | 108,333  | 86,786   | 169,644  | 185,715  | 120,501        | 138,958     | 233,130     | 2,255,229    |
|   |            |              |           |           |           |  |  |          |  |                |             |             |              |
| COSTS AND EXPENSES:                           |            |              |           |           |           |  |  |          |  |                |             |             |              |
| Cost of Goods and Services                    | 91,304     | 196,819      | 175,158   | 130,403   | 103,965   | 74,605   | 58,491   | 95,628   | 113,994  | 74,155         | 82,664      | 137,856     | 1,335,042    |
| Selling, General, and Administrative          | 21,817     | 36,035       | 37,724    | 34,074    | 18,761    | 21,706   | 17,287   | 12,214   | 28,159   | 21,218         | 28,235      | 34,911      | 312,141      |
| Provision for Doubtful Accounts               | (128)      | 454          | 1,859     | 1,444     | 65        | (61)   | 347  | 37       | 369  | 664            | 500         | 1,317       | 6,867        |
| Total Costs & Expenses                        | 112,993    | 233,308      | 214,741   | 165,921   | 122,791   | 96,250   | 76,125   | 107,879  | 142,522  | 96,037         | 111,399     | 174,084     | 1,654,050    |
|   |            |              |           |           |           |  |  |          |  |                |             |             |              |
| GROSS OPERATING PROFIT                        | 26.012     | 84,301       | 96,089    | 75.283    | 80,723    | 12,083   | 10,661   | 61,765   | 43,193   | 24,464         | 27,559      | 59,046      | 601,179      |
|   |            | 1/           |           |           |           |  |  |          |  |                |             |             |              |
| Depreciation and Amortization                 | 8,697      | 22,669       | 28,071    | 17,498    | 16,552    | 7,217  | 7,503  | 16,028   | 15,249   | 11,041         | 10,958      | 24,555      | 186,038      |
| Charges from Affiliates Other than Interest:  | 1 0,001    | 22,000       | 20,011    | ,         | ,         |  |  |          |  |                |             |             |              |
| Management Fees                               | 4,689      | 10,661       | -         | 7,922     | -         |  | -  | -        | 17,100   | -              | -           | -           | 40,372       |
| Other   | 1          | 10,001       | -         | 3,256     | 5.898     |  | _  | 8,632    | -  | 1,859          | 2,907       | 3,279       | 25,831       |
| Circi   | 1          |              |           | 3,23      |           |  | <u> </u>   |          |  |                |             |             |              |
| INCOME (LOSS) FROM OPERATIONS                 | 12,626     | 50,971       | 68.018    | 46,607    | 58.273    | 4,866  | 3,158  | 37,105   | 10.844   | 11,564         | 13,694      | 31,212      | 348,938      |
| INCOME (ECOO) I KOM OF ETGATIONS              | 12,020     | 00,071       | 00,010    | 10,00.    |           | 1,7 - 7  |  |          | i  |                |             |             |              |
| OTHER INCOME (EXPENSES):                      |            |              |           |           |           |  |  |          |  |                |             |             |              |
| Interest (Expense) - Affiliates               | (8,975)    | (24,818)     | _         | (21,759)  | (26,000)  | (6,536)  | (5,951)  | (28,891) | (26,820)   | (21,792)       | (26,823)    | (48,591)    | (246,956)    |
| Interest (Expense) - External                 | (0,373)    | (119)        | (19,743)  | (238)     | (20,000)  | (192)  | 1  | -        | 6,256  | (726)          | (1,426)     | (1,148)     | (17,442)     |
| Invest, Alt. Tax & Related Income (Exp.)-Net  | (764)      | 1,680        | (3,707)   | (1,370)   | (1,676)   | (1.079)  |  | (1,148)  | (455)  | (535)          | (708)       | (1,026)     | (11,375)     |
| Nonoperating Income (Expense) - Net           | 196        | 2,169        | 187       | 207       | 132       | 1,041  | (1,649)  | 69       | 3,767  | 70             | 2,319       | 7           | 8,515        |
| Total Other Income (Expenses)                 | (9,543)    | (21,088)     | (23,263)  | (23,160)  | (27,544)  | (6,766)  |  | (29,970) | (17,252)   | (22,983)       | (26,638)    | (50,758)    | (267,258)    |
| Total Other Income (Expenses)                 | (3,343)    | (21,000)     | (20,200)  | (20,100)  | (21,011)  | (0,700)  | (0,207   | (//      |  | <u> </u>       |             |             |              |
| I Tours & Francisco Marie                     | 3.083      | 29,883       | 44,755    | 23,447    | 30.729    | (1,900)  | (5,135)  | 7,135    | (6,408)  | (11,419)       | (12,944)    | (19,546)    | 81,680       |
| Income(Loss) Before Taxes&Extraordinary Items | 1,658      | 13,229       | 6.932     | 10.723    | 6,698     | 168  | 513  | 3,768    | 1,198  | 175            | 838         | 1,233       | 47,133       |
| Provision (Credit) for Income Taxes           | 1,658      | 16,654       | 37,823    | 12,724    | 24,031    | (2,068)  | (5,648)  | 3,367    | (7,606)  | (11,594)       | (13,782)    | (20,779)    | 34,547       |
| Income (Loss) Before Extraordinary Items      | 1,425      | 10,034       | 31,023    | 12,124    | 24,031    | (2,000)  | (0,040)  | 1 2,00,  | - (.,,235)                                       | -              | 1           | -           | -            |
| Extraordinary Items (Net of Income Taxes)     | <u> </u>   | <del> </del> |           | <u> </u>  | <u> </u>  | <del>                                     </del> | <del>                                     </del> | l        | <del>                                     </del> |                | <b>†</b>    |             |              |
|   | 1 405      | \$ 16,654    | \$ 37.823 | \$ 12.724 | \$ 24,031 | \$ (2.068)                                       | \$ (5,648)                                       | \$ 3,367 | \$ (7,606)                                       | \$ (11.594)    | \$ (13,782) | \$ (20,779) | \$ 34,547    |
| NET INCOME (LOSS)                             | \$ 1,425   | \$ 10,004    | \$ 31,023 | 9 12,124  | \$ 24,001 | \$ (2,000)                                       | ψ (0,040)  | ψ 0,007  | Ψ (1,000)  | T 4 (1.1) = 1/ | 1 7 \ /     |             | <u> </u>     |

## ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2003 (\$ in Thousands)

|   | I AC       |            |          |            |            |              |                   |          |            | Trump      | Trump                                 | Trump       |   |
|---|------------|------------|----------|------------|------------|--------------|-------------------|----------|------------|------------|---------------------------------------|-------------|---|
|   | Hilton     | Baily's AC | Borgata  | Caesars    | Harrah's   | Resorts      | Sands             | Showboat | Tropicana  | Marina     | Plaza                                 | Taj Mahal   | Industry                                |
|   |            |            |          |            |            |              |                   |          |            |            |                                       |             |   |
| REVENUE:                                      |            |            |          |            |            |              |                   |          |            |            |                                       |             |   |
| Casino  | \$ 152,726 | \$ 336,054 | \$ -     | \$ 255,782 | \$ 219,956 |              |                   |          | \$ 193,179 |            |                                       | \$257,365   | \$ 2,099,521                            |
| Rooms   | 11,629     | 22,782     | -        | 17,822     | 18,982     | 5,192        | 5,415             | 9,349    | 22,868     | 8,867      | 11,764                                | 16,158      | 150,828                                 |
| Food and Beverage                             | 19,929     | 47,300     | ,        | 34,564     | 25,602     | 10,673       | 10,175            | 25,047   | 26,189     | 15,268     | 17,419                                | 27,164      | 259,330                                 |
| Other   | 5,356      | 7,654      | -        | 10,765     | 3,339      | 3,056        | 1,963             | 3,050    | 6,680      | 4,448      | 3,963                                 | 7,553       | 57,827                                  |
| Total Revenue                                 | 189,640    | 413,790    | -        | 318,933    | 267,879    | 137,953      | 110,839           | 217,548  | 248,916    | 160,759    | 193,009                               | 308,240     | 2,567,506                               |
| Less: Promotional Allowances                  | 42,208     | 79,929     | -        | 67,023     | 54,147     | 27,810       | 25,008            | 49,677   | 44,334     | 34,026     | 44,286                                | 61,762      | 530,210                                 |
| NET REVENUE                                   | 147,432    | 333,861    | -        | 251,910    | 213,732    | 110,143      | 85,831            | 167,871  | 204,582    | 126,733    | 148,723                               | 246,478     | 2,037,296                               |
| COSTS AND EXPENSES:                           |            |            |          | <u> </u>   |            |              |                   |          |            |            |                                       |             |   |
| Cost of Goods and Services                    | 93,084     | 200,695    | -        | 134,969    | 106,084    | 74,312       | 60,217            | 97,917   | 116,203    | 76,593     | 85,544                                | 142,448     | 1,188,066                               |
| Selling, General, and Administrative          | 20,871     | 39,385     | -        | 29,072     | 17,029     | 19,680       | 16,170            | 15,870   | 28,340     | 23,128     | 27,870                                | 37,153      | 274,568                                 |
| Provision for Doubtful Accounts               | 544        | 912        | -        | 1,180      | -          | 356          | 688               | 80       | 737        | 764        | 655                                   | 2,126       | 8,042                                   |
| Total Costs & Expenses                        | 114,499    | 240,992    | -        | 165,221    | 123,113    | 94,348       | 77,075            | 113,867  | 145,280    | 100,485    | 114,069                               | 181,727     | 1,470,676                               |
|   |            |            |          |            |            |              |                   |          |            |            |                                       |             |   |
| GROSS OPERATING PROFIT                        | 32,933     | 92,869     | -        | 86,689     | 90,619     | 15,795       | 8,756             | 54,004   | 59,302     | 26,248     | 34,654                                | 64,751      | 566,620                                 |
|   |            |            |          |            |            |              |                   | <u> </u> |            | 10.010     | 0.704                                 | 21,352      | 147,325                                 |
| Depreciation and Amortization                 | 9,415      | 20,614     | -        | 19,808     | 15,385     | 6,016        | 7,103             | 12,898   | 14,370     | 10,643     | 9,721                                 | 21,352      | 141,323                                 |
| Charges from Affiliates Other than Interest:  |            |            |          |            |            |              |                   |          |            | <u> </u>   |                                       |             | 41,988                                  |
| Management Fees                               | 4,992      | 11,062     | -        | 8,284      |            | -            |                   |          | 17,650     |            | 2 424                                 | 3,670       | 26,215                                  |
| Other   | -          | -          | -        | 3,173      | 5,796      | -            | -                 | 8,353    |            | 2,089      | 3,134                                 | 3,070       | 20,213                                  |
|   |            |            |          |            |            |              |                   |          | 67.000     | 40.540     | 21,799                                | 39,729      | 351,092                                 |
| INCOME (LOSS) FROM OPERATIONS                 | 18,526     | 61,193     | -        | 55,424     | 69,438     | 9,779        | 1,653             | 32,753   | 27,282     | 13,516     | 21,799                                | 39,129      | 351,092                                 |
|   |            |            |          |            |            |              |                   |          |            |            | <del> </del>                          |             |   |
| OTHER INCOME (EXPENSES):                      |            |            |          |            | (00 000)   | (0.400)      | (5.000)           | (28,901) | (27,331)   | (30,114)   | (26,667)                              | (48,351)    | (257,846)                               |
| Interest (Expense) - Affiliates               | (9,000)    | (24,469)   | -        | (21,738)   | (26,000)   |              |                   |          | 3.333      | (832)      |                                       | (745)       | (518)                                   |
| Interest (Expense) - External                 |            | (132)      |          | (238)      | (1.404)    | (155)        |                   |          |            | (1,353)    | <u> </u>                              | (2,321)     | (12,781)                                |
| Invest. Alt. Tax & Related Income (Exp.)-Net  | (1,054)    |            |          | (1,382)    | (1,464)    | (416)<br>630 | 180               |          | (2,136)    | 105        | 175                                   | 87          | 5,919                                   |
| Nonoperating Income (Expense) - Net           | 169        | 5,578      |          | 433        | 169        |              |                   |          |            | (32,194)   |                                       | (51,330)    | (265,226)                               |
| Total Other Income (Expenses)                 | (9,885)    | (21,483)   | -        | (22,925)   | (27,295)   | (9,377)      | (6,353)           | (29,000) | (20,221)   | (32,134)   | (23,000)                              | (01,000)    | (====================================== |
|   |            |            |          | 00 100     | 40.442     | 402          | (4,700)           | 3,673    | 1,061      | (18,678)   | (7,284)                               | (11,601)    | 85,866                                  |
| Income(Loss) Before Taxes&Extraordinary Items | 8,641      | 39,710     |          | 32,499     | 42,143     | 843          | 343               |          |            | 600        | 692                                   | 1,117       | 44,289                                  |
| Provision (Credit) for Income Taxes           | 3,530      | 14,326     | -        | 13,276     | 3,878      | (441)        | (5,043)           |          |            |            |                                       | 1           |   |
| Income (Loss) Before Extraordinary Items      | 5,111      | 25,384     |          | 19,223     | 38,265     | (441)        | (5,043)           | (301)    | (309)      | 9,751      | - (7,5,6)                             | 1 -         | 9,751                                   |
| Extraordinary Items (Net of Income Taxes)     |            |            |          |            | -          |              | -                 | <u> </u> | 1          | 3,731      |                                       |             |   |
|   | <u> </u>   |            | <u> </u> | 6 40 202   | \$ 38,265  | \$ (441)     | \$ (5.043)        | \$ (581) | \$ (369)   | \$ (9,527) | \$ (7,976)                            | \$ (12,718) | \$ 51,328                               |
| NET INCOME (LOSS)                             | \$ 5,111   | \$ 25,384  | \$ -     | \$ 19,223  | φ 30,∠03   | φ (441)      | <b>ΙΨ</b> (3,043) | (561)    | (300)      | - (-,,)    | · · · · · · · · · · · · · · · · · · · |             |   |

## ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS FOR THE THREE MONTHS ENDED JUNE 30, 2004

| CASINO                          | NUMBER OF<br>GUEST ROOMS<br>IN PROPERTY* | NUMBER OF<br>AVAILABLE<br>ROOM NIGHTS | NUMBER OF<br>OCCUPIED<br>ROOM NIGHTS | OCCUPANCY<br>RATE | AVERAGE RATE<br>PER OCCUPIED<br>ROOM |
|---------------------------------|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------------|
| AC Hilton                       | 804                                      | 69,447                                | 66,980                               | 96.4%             | \$89.50                              |
| Bally's AC                      | 1,745                                    | 153,212                               | 147,944                              | 96.6%             | 89.08                                |
| Borgata                         | 2,002                                    | 180,044                               | 167,801                              | 93.2%             | 120.67                               |
| Caesars                         | 1,140                                    | 102,097                               | 100,035                              | 98.0%             | 91.23                                |
| Harrah's                        | 1,626                                    | 144,279                               | 134,169                              | 93.0%             | 88.11                                |
| Resorts                         | 879                                      | 47,303                                | 43,797                               | 92.6%             | 86.19                                |
| Sands                           | 620                                      | 52,565                                | 48,412                               | 92.1%             | 57.36                                |
| Showboat                        | 1,309                                    | 119,119                               | 110,162                              | 92.5%             | 90.22                                |
| Tropicana                       | 1,625                                    | 147,875                               | 131,600                              | 89.0%             | 93.34                                |
| Trump Marina                    | 728                                      | 66,248                                | 58,756                               | 88.7%             | 80.40                                |
| Trump Plaza                     | 904                                      | 82,264                                | 79,769                               | 97.0%             | 78.93                                |
| Trump Taj Mahal                 | 1,250                                    | 113,750                               | 108,597                              | 95.5%             | 77.03                                |
| INDUSTRY TOTAL INDUSTRY AVERAGE | 14,632                                   | 1,278,203                             | 1,198,022                            | 93.7%             | \$90.59                              |

<sup>\*</sup> Number of guest rooms at end of quarter

## ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS FOR THE SIX MONTHS ENDED JUNE 30, 2004

| CASINO           | NUMBER OF<br>GUEST ROOMS<br>IN PROPERTY* | NUMBER OF<br>AVAILABLE<br>ROOM NIGHTS | NUMBER OF<br>OCCUPIED<br>ROOM NIGHTS | OCCUPANCY<br>RATE | AVERAGE RATE<br>PER OCCUPIED<br>ROOM |
|------------------|--|---------------------------------------|--------------------------------------|-------------------|--------------------------------------|
|                  |  |                                       |                                      |                   |                                      |
| AC Hilton        | 804                                      | 141,686                               | 131,927                              | 93.1%             | \$83.69                              |
| Bally's AC       | 1,745                                    | 302,659                               | 289,646                              | 95.7%             | 83.09                                |
| Borgata          | 2,002                                    | 356,108                               | 314,443                              | 88.3%             | 122.73                               |
| Caesars          | 1,140                                    | 203,461                               | 197,309                              | 97.0%             | 88.58                                |
| Harrah's         | 1,626                                    | 285,042                               | 259,529                              | 91.0%             | 87.58                                |
| Resorts          | 879                                      | 89,175                                | 80,698                               | 90.5%             | 84.85                                |
| Sands            | 620                                      | 102,507                               | 90,565                               | 88.4%             | 55.94                                |
| Showboat         | 1,309                                    | 238,238                               | 210,976                              | 88.6%             | 83.26                                |
| Tropicana        | 1,625                                    | 295,750                               | 259,365                              | 87.7%             | 85.41                                |
| Trump Marina     | 728                                      | 132,496                               | 109,832                              | 82.9%             | 79.84                                |
| Trump Plaza      | 904                                      | 164,528                               | 150,826                              | 91.7%             | 76.78                                |
| Trump Taj Mahal  | 1,250                                    | 227,500                               | 210,787                              | 92.7%             | 73.94                                |
| INDUSTRY TOTAL   | 14,632                                   | 2,539,150                             | 2,305,903                            |                   |                                      |
| INDUSTRY AVERAGE |  |                                       |                                      | 90.8%             | \$87.37                              |

<sup>\*</sup> Number of guest rooms at end of quarter

## ATLANTIC CITY CASINO INDUSTRY PROMOTIONAL ALLOWANCES AND EXPENSES FOR THE QUARTER AND YEAR-TO-DATE ENDED JUNE 30, 2004

(\$ in Thousands)

|                              |          |           |    | JARTER  |               |    | Y        | YEAF     | R-TO-DAT | E  |         |
|------------------------------|----------|-----------|----|---------|---------------|----|----------|----------|----------|----|---------|
|                              | <u>A</u> | llowances | E  | xpenses | <u>Total</u>  | Al | lowances | <u>E</u> | xpenses  |    | Total   |
| AC Hilton                    | \$       | 21,218    | \$ | 2,686   | \$<br>23,904  | \$ | 40,893   | \$       | 5,511    | \$ | 46,404  |
| Bally's AC                   |          | 42,528    |    | 4,997   | 47,525        |    | 83,140   |          | 9,614    |    | 92,754  |
| Borgata                      |          | 41,586    |    | 5,459   | 47,045        |    | 86,330   |          | 10,284   |    | 96,614  |
| Caesars                      |          | 30,824    |    | 6,048   | 36,872        |    | 61,078   |          | 10,821   |    | 71,899  |
| Harrah's Marina              |          | 33,092    |    | 2,548   | 35,640        |    | 65,870   |          | 4,495    |    | 70,365  |
| Resorts                      |          | 17,503    |    | 920     | 18,423        |    | 31,816   |          | 1,800    |    | 33,616  |
| Sands                        |          | 14,319    |    | 1,908   | 16,227        |    | 25,573   |          | 3,069    |    | 28,642  |
| Showboat                     |          | 30,150    |    | 309     | 30,459        |    | 58,551   |          | 570      |    | 59,121  |
| Tropicana                    |          | 22,165    |    | 2,024   | 24,189        |    | 42,686   |          | 3,990    |    | 46,676  |
| Trump Marina                 |          | 18,972    |    | 1,034   | 20,006        |    | 35,933   |          | 1,980    |    | 37,913  |
| Trump Plaza                  |          | 25,592    |    | 919     | 26,511        |    | 48,079   |          | 1,691    |    | 49,770  |
| Trump Taj Mahal              |          | 31,523    |    | 3,589   | <br>35,112    |    | 60,977   |          | 7,321    |    | 68,298  |
| Industry                     | \$       | 329,472   | \$ | 32,441  | \$<br>361,913 |    | 640,926  | \$       | 61,146   | \$ | 702,072 |
| Incr (Decr) vs. Prior Period |          | 18.3%     |    | 40.6%   | 20.0%         |    | 20.9%    |          | 37.2%    |    | 22.1%   |

## ATLANTIC CITY CASINO INDUSTRY PROMOTIONAL ALLOWANCES AND EXPENSES FOR THE QUARTER AND YEAR-TO-DATE ENDED JUNE 30, 2003 (\$ in Thousands)

|                         |          | QUARTER   |    |         |    |              |  |    |          | /EAF | R-TO-DAT | Е  |         |
|-------------------------|----------|-----------|----|---------|----|--------------|--|----|----------|------|----------|----|---------|
|                         | <u>A</u> | llowances | E  | xpenses |    | <u>Total</u> |  | Al | lowances | E    | xpenses  |    | Total   |
| AC Hilton               | \$       | 21,976    | \$ | 1,917   | \$ | 23,893       |  | \$ | 42,208   | \$   | 4,339    | \$ | 46,547  |
| Bally's AC              |          | 42,863    | -  | 5,191   | *  | 48,054       |  | Ψ  | 79,929   | Ψ    | 10,461   | Ψ  | 90,390  |
| Borgata (opened 7/3/03) |          | N/A       |    | N/A     |    | N/A          |  |    | N/A      |      | N/A      |    | N/A     |
| Caesars                 |          | 34,917    |    | 3,648   |    | 38,565       |  |    | 67,023   |      | 6,138    |    | 73,161  |
| Harrah's Marina         |          | 28,048    |    | 1,770   |    | 29,818       |  |    | 54,147   |      | 2,957    |    | 57,104  |
| Resorts                 |          | 14,913    |    | 808     |    | 15,721       |  |    | 27,810   |      | 1,578    |    | 29,388  |
| Sands                   |          | 13,164    |    | 1,181   |    | 14,345       |  |    | 25,008   |      | 2,439    |    | 27,447  |
| Showboat                |          | 26,665    |    | 637     |    | 27,302       |  |    | 49,677   |      | 1,230    |    | 50,907  |
| Tropicana               |          | 22,190    |    | 1,915   |    | 24,105       |  |    | 44,334   |      | 3,818    |    | 48,152  |
| Trump Marina            |          | 17,679    |    | 1,299   |    | 18,978       |  |    | 34,026   |      | 2,454    |    | 36,480  |
| Trump Plaza             |          | 23,208    |    | 848     |    | 24,056       |  |    | 44,286   |      | 1,654    |    | 45,940  |
| Trump Taj Mahal         |          | 32,988    |    | 3,860   |    | 36,848       |  |    | 61,762   |      | 7,494    |    | 69,256  |
| Industry                | \$       | 278,611   | \$ | 23,074  | \$ | 301,685      |  | \$ | 530,210  | \$   | 44,562   | \$ | 574,772 |

### **Amendments**

| Licensee | Form       | Quarter           |
|----------|------------|-------------------|
| Borgata  | CCC-235    | December 31, 2003 |
| Sands    | CCC-235    | March 31, 2004    |
| Showboat | Footnote 5 | March 31, 2004    |
|          |            |                   |

#### STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED DECEMBER 31, 2003 AND 2002

## Amended | 5 | 18 | 04 |

#### (UNAUDITED) (\$ IN THOUSANDS)

| LINE<br>(a) | DESCRIPTION (b)  |   | )03<br>(c)              |          | 002<br>(d) |
|-------------|--|---|-------------------------|----------|------------|
| 1           | NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES           | - | \$<br>(58,635)          | \$       |            |
|             | CASH FLOWS FROM INVESTING ACTIVITIES:                      |   |                         |          |            |
| 2           | Purchase of Short-Term Investment Securities               | ı | -                       |          | -          |
| 3           | Proceeds from the Sale of Short-Term Investment Securities | Γ | -                       |          | -          |
| 4           | Cash Outflows for Property and Equipment                   |   | (13,826)                |          | -          |
| 5           | Proceeds from Disposition of Property and Equipment        |   | -                       |          | -          |
| 6           | Purchase of Casino Reinvestment Obligations                |   | -                       |          | -          |
| 7           | Purchase of Other Investments and Loans/Advances made      |   |                         |          | -          |
|             | Proceeds from Disposal of Investments and Collection       | ſ |                         |          |            |
| 8           | of Advances and Long-Term Receivables                      | L | <br>_                   |          | -          |
| 9           | Cash Outflows to Acquire Business Entities                 |   | -                       |          | -          |
| 10          |  |   | -                       |          | -          |
| 11          |  | L | <br>-                   |          | -          |
| 12          | Net Cash Provided (Used) By Investing Activities           | L | (13,826)                |          | -          |
|             | CASH FLOWS FROM FINANCING ACTIVITIES:                      |   |                         |          |            |
| 13          | Cash Proceeds from Issuance of Short-Term Debt             | - | <br>                    |          |            |
| 14          | Payments to Settle Short-Term Debt                         | ŀ | <br>205.000             |          |            |
| 15          | Cash Proceeds from Issuance of Long-Term Debt              | H | <br>205,000             |          |            |
| 16          | Costs of Issuing Debt                                      | H | <br>(201.044)           | <b></b>  |            |
| 17          | Payments to Settle Long-Term Debt                          | H | <br>(201,044)<br>70,000 |          | -          |
| 18          | Cash Proceeds from Issuing Stock or Capital Contributions  | ŀ | <br>70,000              |          |            |
| 19          | Purchases of Treasury Stock                                | ŀ | <br>-                   | <u> </u> |            |
| 20<br>21    | Payments of Dividends or Capital Withdrawals               | H | <br>                    |          |            |
| 22          |  | H | <br>                    |          |            |
| 23          | Net Cash Provided (Used) By Financing Activities           | H | <br>73,956              | l        |            |
| 23          | rect Cash I Tovided (Osed) by Phiancing Activities         | H | <br>13,730              | <b></b>  |            |
| 24          | Net Increase (Decrease) in Cash and Cash Equivalents       | - | <br>1,495               |          | -          |
| 25          | Cash and Cash Equivalents at Beginning of Period           | - | <br>23,506              |          | -          |
| 26          | Cash and Cash Equivalents at End of Period                 |   | \$<br>25,001            | \$       | ~          |

| CASH PAID DURING PERIOD FOR:            | Ш  |              |         |
|---|----|--------------|---------|
| 27 Interest (Net of Amount Capitalized) | ll | \$<br>19,674 | \$<br>- |
| 28 Income Taxes                         | Ш  | \$<br>1,815  | \$<br>_ |

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

Page 1 of 2

#### STATEMENTS OF CASH FLOWS

| Amended |    |    |  |  |  |  |  |  |
|---------|----|----|--|--|--|--|--|--|
| ヷ       | 18 | 04 |  |  |  |  |  |  |

FOR THE SIX MONTHS ENDED DECEMBER 31, 2003 AND 2002

#### (UNAUDITED) (\$ IN THOUSANDS)

| LINE<br>(a) | DESCRIPTION (b)   |   | 2003<br>(c) | 2002<br>(d) |
|-------------|---|---|-------------|-------------|
|             | NET CASH FLOWS FROM OPERATING ACTIVITIES:               |   |             |             |
| 29          | Net Income (Loss)                                       |   | \$ 12,906   | \$ -        |
|             | Noncash Items Included in Income and Cash Items         |   |             |             |
|             | Excluded from Income:                                   |   |             |             |
| 30          | Depreciation and Amortization of Property and Equipment |   | 26,811      | -           |
| 31          | Amortization of Other Assets                            |   | 1,283       |             |
| 32          | Amortization of Debt Discount or Premium                | ı |             |             |
| 33          | Deferred Income Taxes - Current                         |   | _           |             |
| 34          | Deferred Income Taxes - Noncurrent                      |   | -           | -           |
| 35          | (Gain) Loss on Disposition of Property and Equipment    |   | _           |             |
| 36          | (Gain) Loss on Casino Reinvestment Obligations          |   | 3,335       | -           |
| 37          | (Gain) Loss from Other Investment Activities            | П |             | -           |
|             | Net (Increase) Decrease in Receivables and Patrons'     |   |             |             |
| 38          | Checks  |   | (17,130)    |             |
| 39          | Net (Increase) Decrease in Inventories                  |   | (1,522)     | _           |
| 40          | Net (Increase) Decrease in Other Current Assets         | П | (2,560)     |             |
| 41          | Net (Increase) Decrease in Other Assets                 |   | (8,103)     | -           |
| 42          | Net Increase (Decrease) in Accounts Payable             |   | (100,268)   |             |
|             | Net Increase (Decrease) in Other Current Liabilities    |   |             |             |
| 43          | Excluding Debt  |   | 28,151      | -           |
|             | Net Increase (Decrease) in Other Noncurrent Liabilities |   |             |             |
| 44          | Excluding Debt  |   | (839)       | -           |
| 45          | Net Loss (Gain) on Derivative Financial Instruments     |   | (699)       | -           |
| 46          |   |   |             | -           |
| 47          | Net Cash Provided (Used) By Operating Activities        |   | \$ (58,635) | \$          |

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

| ACQUISITION OF PROPERTY AND EQUIPMENT:                       | Т  |          |         |
|--|----|----------|---------|
|  | \$ | (13,826) | \$<br>- |
| 49 Less: Capital Lease Obligations Incurred                  |    | -        | <br>-   |
|  |    | (13,826) | \$<br>- |
|  |    |          |         |
| ACQUISITION OF BUSINESS ENTITIES:                            |    |          |         |
| 51 Property and Equipment Acquired                           | \$ | }        | \$<br>- |
| 52 Goodwill Acquired   |    | -        | -       |
| Net Assets Acquired Other than Cash, Goodwill, and           |    |          |         |
| 53 Property and Equipment                                    | L  | -        | -       |
| 54 Long-Term Debt Assumed                                    | L  | -        | -       |
| 55 Issuance of Stock or Capital Invested                     |    | -        |         |
| 56 Cash Outflows to Acquire Business Entities                | \$ | -        | \$<br>_ |
|  |    |          |         |
| STOCK ISSUED OR CAPITAL CONTRIBUTIONS:                       | ŀ  |          |         |
| 57 Total Issuances of Stock or Capital Contributions         | \$ | 70,000   | \$<br>- |
| 58 Less: Issuances to Settle Long-Term Debt                  |    | -        |         |
| 59 Consideration in Acquisition of Business Entities         | L  | -        |         |
| 60 Cash Proceeds from Issuing Stock or Capital Contributions | \$ | 70,000   | \$<br>_ |

The accompanying notes are an integral part of the financial statements. Valid comparisons cannot be made without using information contained in the notes.

### TRADING NAME OF LICENSEE: SANDS HOTEL & CASINO STATEMENTS OF CASH FLOWS

Amended 6

#### FOR THE THREE MONTHS ENDED MARCH 31, 2004 AND 2003

(UNAUDITED)

#### (\$ IN THOUSANDS)

**AMENDED** 

| LINE<br>(a) | DESCRIPTION (b)  | 2004<br>(c) | 2003<br>(d)    |
|-------------|--|-------------|----------------|
| 1           | NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES                   | \$ (2,784)  | \$ (1,621)     |
|             |  |             |                |
|             | CASH FLOWS FROM INVESTING ACTIVITIES:                              |             |                |
| 2           | Purchase of Short-Term Investment Securities                       | -           | -              |
| 3           | Proceeds from the Sale of Short-Term Investment Securities         |             | -              |
| 4           | Cash Outflows for Property and Equipment                           | (2,118)     | (1,904)        |
| 5           | Proceeds from Disposition of Property and Equipment                | -           | 2              |
| 6           | Purchase of Casino Reinvestment Obligations                        | (508)       | (568)          |
| 7           | Purchase of Other Investments and Loans/Advances made              | _           | -              |
|             | Proceeds from Disposal of Investments and Collection               | ·           | y said in      |
| 8           | of Advances and Long-Term Receivables                              | (9)         |                |
| 9           | Cash Outflows to Acquire Business Entities (net of cash acquired). | -           |                |
| 10          |  |             |                |
| 11          |  |             |                |
| 12          | Net Cash Provided (Used) By Investing Activities                   | (2,635)     | (2,470)        |
|             |  |             |                |
|             | CASH FLOWS FROM FINANCING ACTIVITIES:                              |             |                |
| 13          | Cash Proceeds from Issuance of Short-Term Debt                     | 5,500       | 2,000          |
| 14          | Payments to Settle Short-Term Debt                                 | (1,400)     | , <del>-</del> |
| 15          | Cash Proceeds from Issuance of Long-Term Debt                      | _           | -              |
| 16          | Costs of Issuing Debt  | -           | -              |
| 17          | Payments to Settle Long-Term Debt                                  | <u>-</u>    | -              |
| 18          | Cash Proceeds from Issuing Stock or Capital Contributions          | -           | -              |
| 19          | Purchases of Treasury Stock  | -           | -              |
| 20          | Payments of Dividends or Capital Withdrawals                       | _           | -              |
| 21          |  |             |                |
| 22          |  |             |                |
| 23          | Net Cash Provided (Used) By Financing Activities                   | 4,100       | 2,000          |
|             |  |             |                |
| 24          | Net Increase (Decrease) In Cash And Cash Equivalents               | (1,319)     | (2,091)        |
|             |  |             |                |
| 25          | Cash And Cash Equivalents At Beginning Of Period                   | 16,903      | 18,834         |
|             |  |             |                |
| 26          | Cash And Cash Equivalents At End Of Period                         | \$ 15,584   | \$ 16,743      |

| CA | SH PAID DURING PERIOD FOR:           |             |             |
|----|--------------------------------------|-------------|-------------|
| 27 | Interest (Net of Amount Capitalized) | \$<br>6,050 | \$<br>5,959 |
| 28 | Income Taxes                         | \$<br>88    | \$<br>- 31  |

The accompanying notes are an integral part of the financial statements.

Valid comparisons cannot be made without using information contained in the notes.

### TRADING NAME OF LICENSEE: SANDS HOTEL & CASINO STATEMENTS OF CASH FLOWS

Amended

6804

#### FOR THE THREE MONTHS ENDED MARCH 31, 2004 AND 2003

(UNAUDITED)

#### (\$ IN THOUSANDS)

#### AMENDED

|      | (\$ IN THOUSANDS)                                       |                           |             | Z 8.17. | (ENDED      |
|------|---|---------------------------|-------------|---------|-------------|
| LINE | DESCRIPTION (b)   |                           | 2004<br>(c) |         | 2003<br>(d) |
|      | NET CASH FLOWS FROM OPERATING ACTIVITIES:               |                           |             |         |             |
| 29   | Net Income (Loss)                                       | \$                        | (3,143)     | \$      | (4,464)     |
|      | Noncash Items Included in Income and Cash Items         |                           |             |         |             |
|      | Excluded from Income:                                   |                           |             |         |             |
| 30   | Depreciation and Amortization of Property and Equipment |                           | 3,514       |         | 3,256       |
| 31   | Amortization of Other Assets                            |                           | 191         |         | 189         |
| 32   | Amortization of Debt Discount or Premium                |                           | -           |         | -           |
| 33   | Deferred Income Taxes - Current                         |                           | -           |         | -           |
| 34   | Deferred Income Taxes - Noncurrent                      |                           | -           |         |             |
| 35   | (Gain) Loss on Disposition of Property and Equipment    |                           | -           |         | 4           |
| 36   | (Gain) Loss on Casino Reinvestment Obligations          | Г                         | 368         |         | 286         |
| 37   | (Gain) Loss from Other Investment Activities            |                           | -           |         | -           |
|      | Net (Increase) Decrease in Receivables and Patrons'     | $\Gamma$                  |             |         |             |
| 38   | Checks  | .                         | 52          |         | 268         |
| 39   | Net (Increase) Decrease in Inventories                  | . [_                      | 117         |         | 20          |
| 40   | Net (Increase) Decrease in Other Current Assets         |                           | 705         |         | 1,262       |
| 41   | Net (Increase) Decrease in Other Assets                 | ŀ                         |             |         | _           |
| 42   | Net Increase (Decrease) in Accounts Payable             | Ŀ                         | (2,515)     |         | (1,129)     |
|      | Net Increase (Decrease) in Other Current Liabilities    |                           |             |         |             |
| 43   | Excluding Debt  | Ł                         | (2,163)     |         | (1,405)     |
|      | Net Increase (Decrease) in Other Noncurrent Liabilities |                           |             |         |             |
| 44   | Excluding Debt  | Ł                         | 90          |         | 92          |
| 45   |   |                           |             |         |             |
| 46   |   | ╢_                        |             | ļ       |             |
| 47   | Net Cash Provided (Used) By Operating Activities        | \$                        | (2,784)     | \$      | (1.621)     |
|      | SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFOR              | MA                        | TION        |         |             |
|      | ACQUISITION OF PROPERTY AND EQUIPMENT:                  |                           |             |         |             |
| 48   | Additions to Property and Equipment                     | . \$                      | 2,118       | \$      | 1,904       |
| 49   | Less: Capital Lease Obligations Incurred                | ·L                        | -           |         | _           |
| 50   | Cash Outflows For Property And Equipment                | . \$                      | 2,118       | \$      | 1,904       |
|      |   |                           |             |         |             |
|      | ACQUISITION OF BUSINESS ENTITIES:                       |                           |             |         |             |
| 51   | Property and Equipment Acquired                         | . \$                      |             | \$      |             |
| 52   | Goodwill Acquired                                       | $\cdot \ _{\underline{}}$ |             |         |             |
|      | Net Assets Acquired Other than Cash, Goodwill. and      |                           |             |         |             |
| 53   | Property and Equipment                                  |                           |             |         |             |
| 54   | Long-Term Debt Assumed                                  |                           |             |         |             |
| 5.5  | Issuance of Stock or Capital Invested                   |                           |             |         |             |
| 56   | Cash Outflows To Acquire Business Entities              | \$                        | -           | \$      |             |
|      | are ay taguire on a pirat control purions               |                           |             |         |             |
|      | STOCK ISSUED OR CAPITAL CONTRIBUTIONS:                  | e                         |             | \$      |             |
| 57   | Total Issuances of Stock or Capital Contributions       | .  3                      |             | 19      |             |

The accompanying notes are an integral part of the financial statements.

Less: Issuances to Settle Long-Term Debt.....

Cash Proceeds From Issuing Stock Or Capital Contributions.................\$

Consideration in Acquisition of Business Entities.....

Valid comparisons cannot be made without using information contained in the notes.

58

59

60

### ATLANTIC CITY SHOWBOAT, INC. Notes to Financial Statements (Dollars In Thousands)

#### RELATED PARTY TRANSACTIONS (Cont.)

| Amended |  |  |  |  |  |  |
|---------|--|--|--|--|--|--|
| 6/10/04 |  |  |  |  |  |  |

#### **Administrative and Other Services**

The Company is charged a fee by HOC for administrative and other services (including consulting, legal, marketing, information technology, accounting and insurance). The Company was charged approximately \$1680 and 1,479 respectively for these services for the three months ended March 31, 2004 and 2003. These fees are included in Charges from Affiliates Other than Interest in the statement of income.

#### **Rental Agreement**

The Company leases 10½ acres of Boardwalk property in Atlantic City, New Jersey for a term ending in 2082 from an affiliate. Annual rent payments, which are payable monthly are adjusted annually based upon changes in the Consumer Price Index. The Company is responsible for taxes, assessments, insurance and utilities. Rent expense under this lease for the three months ended March 31, 2004 and 2003 was \$2,604 and \$2,527, respectively.

#### (4) PREPAID EXPENSES AND OTHER CURRENT ASSETS

As of March 31, 2004 and 2003, Prepaid Expenses and Other Current Assets consisted of the following:

|                      | <u>2004</u>    | <u>2003</u>    |
|----------------------|----------------|----------------|
| Prepaid Slot License | \$501          | \$441          |
| Prepaid Insurance    | 22             | 44             |
| Deposits             | 279            | 155            |
| Prepaid Advertising  | 41             | . 45           |
| Other                | <u>1,017</u>   | <u>918</u>     |
|                      | <u>\$1,860</u> | <u>\$1,603</u> |

#### (5) <u>INVESTMENTS, ANDVANCES AND RECEIVABLES</u>

As of March 31, 2004 and 2003, Investments, Advances and Receivables consisted of the following:

|                                   | <u>2004</u>              | 2003                     |
|-----------------------------------|--------------------------|--------------------------|
| CRDA Deposits (Note 12)           | \$19,656                 | \$15,812                 |
| CRDA Bonds (Note 12)              | <u> 15,994</u>           | <u>15,096</u>            |
|                                   | <u>35,650</u>            | <u>30,908</u>            |
| Less: Valuation Allowance on CRDA |                          |                          |
| Investments                       | (10,716)                 | <u>(9,389)</u>           |
| CRDA Investments, Net             | 24,934                   | 21,519                   |
| Due From Affiliates               | 1,365,710<br>\$1,390,644 | 1,268,721<br>\$1,290,240 |